



Your Strategic Offshore Execution Partner for UK Accounting Firms & High-Growth Companies

- ▶ A TMG Group Initiative – 40+ Years of Cross-Border Excellence
- ▶ Purpose-built execution centres in India
- ▶ Tech-enabled, scalable finance & compliance delivery



**Tech-Enabled
Compliance Execution**



**Bookkeeping to CFO
Support**



**Year-End Reporting &
Advisory Support**



**Client-Facing and
White-Labeled Teams**

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TMG Group

- 40+ Years of Global Expertise**
- Presence: US | UK | India | Singapore | UAE**
- 750+ Clients | \$20Bn+ valuation**

Accelus UK

- Dedicated to UK Market**
- Seamless CPA / Accounting Firm Collaboration**
- Operates from Acceleration Centres in India**

Message From Founder & Managing Partner



CA Alok Patnia
Founder & Managing Partner

At **TMG Group**, our mission is to empower businesses and practices to scale globally with confidence, providing **seamless tax, legal, and compliance support**. In a complex and interconnected business landscape, **we simplify challenges, enabling founders, CFOs, Partners and Decision Makers to focus on growth and innovation**. With a presence across key global markets and over 750+ success stories, our expert team delivers customized solutions, helping businesses navigate tax regulations, manage financial processes, and seize new opportunities. Our value lies not only in the technical expertise we bring but in our commitment to being true partners in your success.

We know that businesses don't just need service providers—they need advisors who understand their unique journey and offer actionable insights at every step.

At TMG, we are not just a firm; we are a partner in your growth story

Alok Patnia
Founder & Managing Partner
TMG Group



CA Vivekananda Ghosh

**Co-Founder and Partner,
Acceleration Centers in India**

Co-Founder and Partner, Acceleration Centres

CA Vivekananda Ghosh, a seasoned Chartered Accountant with over **17 years of professional expertise in tax compliance and advisory**, indirect taxes, and accounting in **India, United States and United Kingdom**.

His comprehensive **10+ years of stint as an ex-Senior Manager at a Big4 Firm** have equipped him with expertise in US and UK accounting and audit regulations including private client and employee benefit plan audits.

Over the years, he has served a diverse range of clients, from **startups to multinational corporations, delivering precise financial solutions and strategic guidance**.

The Opportunity:

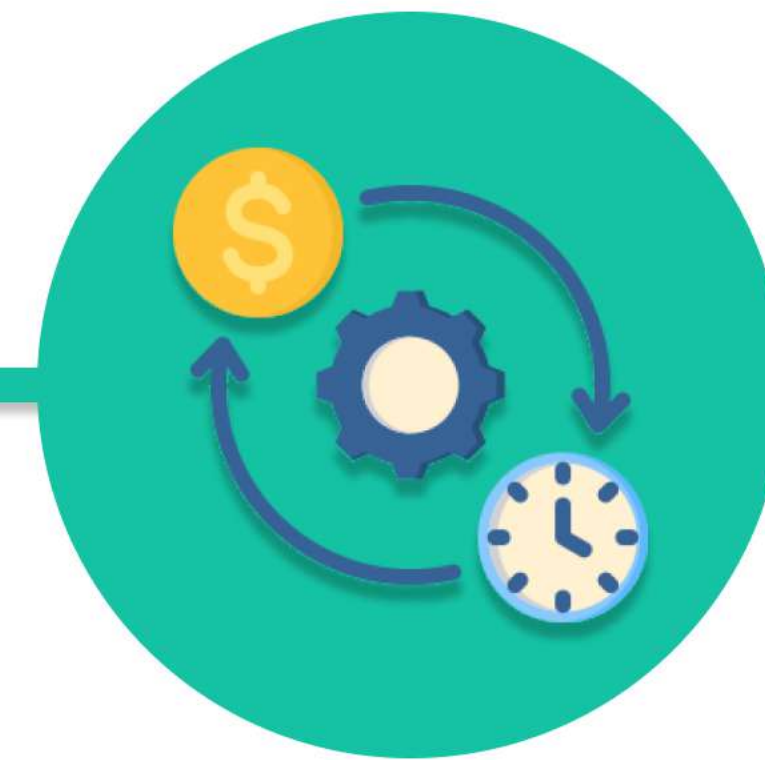
Why UK Firms Are Offshoring



**Severe talent shortages
in audit, tax, and accounts**



**Rising compliance and
data assurance mandates**



**Cost pressure and service
delivery timelines**



**Client expectations
around faster delivery
and real-time visibility**



**A shift from
“recruiting juniors” to
“outsourcing outcomes”**



Why India Works for the UK Market



Time zone advantage = Overnight execution



40–60% cost savings vs UK-based hiring



UK-trained accounting professionals



Deep expertise in UK GAAP, HMRC and Companies House compliance



Cultural compatibility + structured communication



India's proven track record powering global delivery hubs

What We Offer:

The Accelus Value Stack



Accounting & Bookkeeping Outsourcing

- Bookkeeping
- Reconciliations & Management Reporting
- Statutory Financial Statement Preparation (UK GAAP)



Payroll Outsourcing

- PAYE Registration & Payroll Setup
- Multi-Schedule Payroll Processing
- Payroll Processing
- Expatriate Tax Services (Employee-Specific Advisory)
- Year-End Payroll Returns & HMRC Submissions



Audit Support

- Audit Support



Tax Support

- Corporation Tax Registration
- Annual Corporation Tax Return Filing
- UK VAT & EORI Registration
- VAT Return filing
- Transfer Pricing Advisory

What We Offer:

The Accelus Value Stack



ESG Consulting

- Corporate Sustainability & Reporting
- Climate Action
- ESG Standards
- Disclosures and Rating
- Sustainable Finance
- Internal Control Frameworks & Assurance Readiness



Company Formation

- UK Company Incorporation
- Registered Office Address
- Company Secretarial Support



Financial Reengineering

- Financial Process Reengineering Advisory
- Scoping & Advisory on Reporting Cadence and MIS Architecture

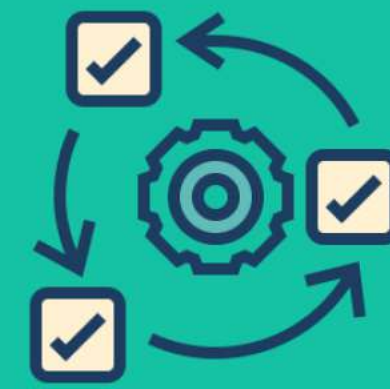


The Acceleration Centre Playbook



People

Trained finance talent with UK-specific exposure



Processes

ISO-standard SOPs, compliance-first mindset



Platforms

Zoho, QuickBooks, Xero, NetSuite, Power BI, and more

Shared vs Dedicated Acceleration Centres



Feature	Shared Acceleration Centre	Dedicated Acceleration Centre
Resource Allocation	Team shared across clients	Team works exclusively for one client
Control & Customisation	Standardised SOPs, centralised planning	Tailored workflows, firm-level alignment
Branding & Culture Fit	Neutral, process-led	Embedded in client’s systems and ethos
Use Case Suitability	Best for bookkeeping, review files, one-off	Best for recurring and niche compliance, audit support, VCFO, long term and rolling projects
Commercial Model	Modular pricing	Team-based fixed pricing with volume benefit

Choose based on your scale, integration needs, and cost appetite.

Cost Comparison: UK Hiring vs Accelus Centre



Component	UK-Based Hire (Accounts Assistant)	Accelus Shared Centre	Accelus Dedicated Centre (3+ FTEs)
Base Salary	£25,000	—	—
Employer NI (13.8%)	£3,450	—	—
Pension (3%)	£750	—	—
Recruitment, HR, Onboarding	£3,000	Included	Included
Office Space, Equipment	£4,500	Included	Included
Training, Support, Management	£2,500	Included	Included
Annual Cost	£39,200	£21,600	£19,800
Savings	—	£17,600 (45%)	£19,400 (50%)

Estimates based on benchmark industry data. Customised pricing applies per scope.

Our Execution Engine

Acceleration Centre Playbook



Team Structure for Delivery Excellence

Onshore (UK Interface)



- Partner / Account Manager
- Review & Planning Lead

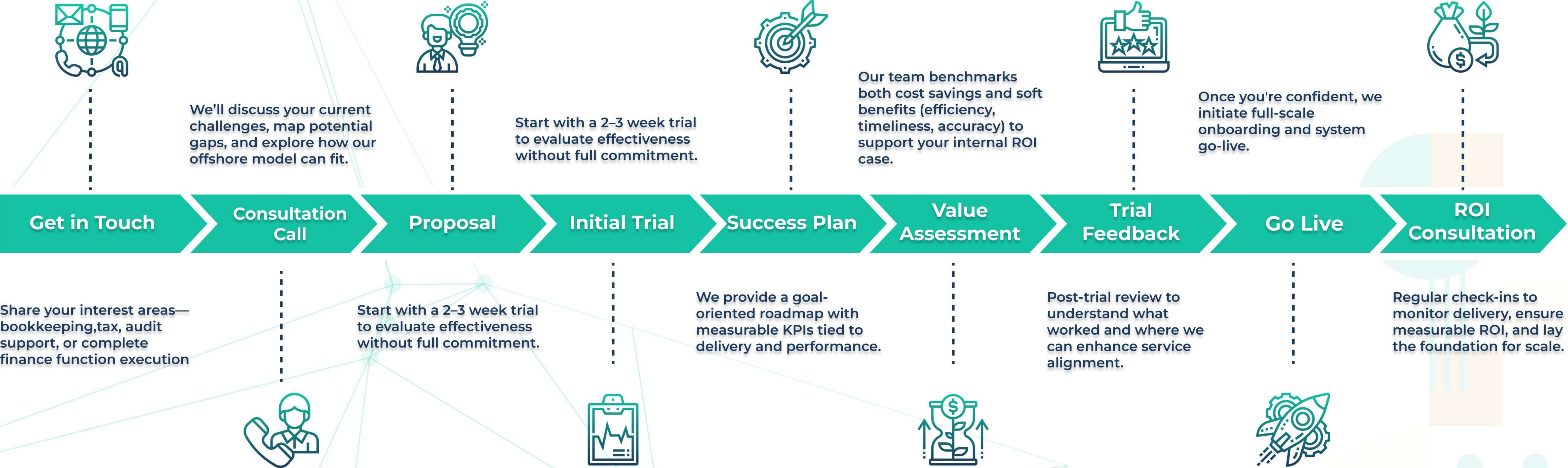


Offshore (India)



- Team Leader (Chartered/Certified Accountant)
- Executives (Bookkeeping, VAT, Statutory)
- Reviewers (QA + Workflow Managers)
- Tech Lead (Integration & Dashboarding)

Getting Started: Our Onboarding Approach



Leadership Team



Rama Patnia
Director, TMG. Group

15+ Years of Leadership in Human Capital and Process Control

As Director of TMG Group, Rama Patnia has over 15 years of leadership experience in Human Capital and Process Control. Her expertise lies in driving organizational growth through effective talent management and streamlined processes.



Ujjal Ghosh
Country Partner, UK

20+ Years of Leadership in Global Taxes, Audit & Advisory

Ujjal Ghosh is a seasoned UK-based Business and Tax Adviser with over two decades of expertise in audit, taxation, VAT, financial reviews, and business advisory. An ex-Big 4 leader, he specialises in multinational ventures and HMRC enquiry cases, blending strategic tax planning with process optimisation, ERP control reviews, and internal audit automation. Trusted by leading UK and global clients, Ujjal's client-first approach drives sustainable business growth and optimised tax outcomes.



Vineet Parmar
Country Partner, UAE

18+ years of Leadership in Global advisory, Accounting & Anti-Money Laundering(AML)

Vineet Parmar is a seasoned finance and compliance professional with over 18 years of experience across global advisory and accounting firms. A qualified ACA, CGMA, and CIMA professional, Vineet has previously worked with Ernst & Young, KPMG, and Hoshan across the Middle East and India. At TMG, he specializes in guiding businesses through UAE corporate tax, FDI regulations, and global entity structuring, with a focus on practical, growth-aligned solutions.



Kenneth Ho
Country Partner, Singapore

17+Years of Exp in Accounting & Corporate Compliance

Kenneth Ho, a seasoned accountant with 17+ years of experience, has worked in global outsourcing firms. His expertise includes accounting, corporate secretarial, tax, GST, and payroll compliance services. He has served diverse clients, delivering precise financial solutions and strategic guidance.

Advisors To Board & Attestation Partner



CA Rabindra Kumar Patnia
Advisor to Board

40+ Years of Leadership in Tax and Legal Ecosystem

CA R.K. Patnia, past president of the Income Tax Bar Association and former chairman of ICAI, has a wealth of experience in tax and advisory services since 1983. Renowned for his technical expertise, he specializes in handling complex income tax searches and raid assessments.



Rajinder Sharma
Advisor to Board

35+ Years of Leadership in Corporate Governance & Strategy

A distinguished Strategic Advisor and Board member of SOS Children's Village, India, Rajinder Sharma is among the 100 Legal Luminaries of India and ranked 2nd in the GC Power List of 2017. With extensive experience in M&A, Litigation, and Compliance, he has held key roles at Tata Steel, Reliance, Coca-Cola, and JSW Group & has made significant contributions to various committees like CII & FICCI.



CA Sourav Pramanik
Chief Attestation partner

17+ Years of Exp in Tax and Legal Ecosystem

CA Sourav Pramanik, a seasoned Chartered Accountant and DISA professional, excels in global finance and taxes. He has served diverse clients across various industries, delivering quality services in audit, taxation, corporate law, and mergers and acquisitions. Sourav drives financial success, ensuring compliance and fostering growth, both in private and public clients.

Tax Team



Yogesh Verma
Senior Manager

13+ Years In Global
Finance & Taxes



Rinkey Thacker
Senior Manager

13+ Years Of Experience In
UAE Taxes & Finance



Pinky Soni
Manager

12+ Years In Global
Finance & Taxes



Manish Soni
Manager

9+ Years In Global Finance
& Taxes

Assurance Team



Jerald Lee
Senior Manager

13+ Years In Financial, Estate & Wealth Legacy Planning



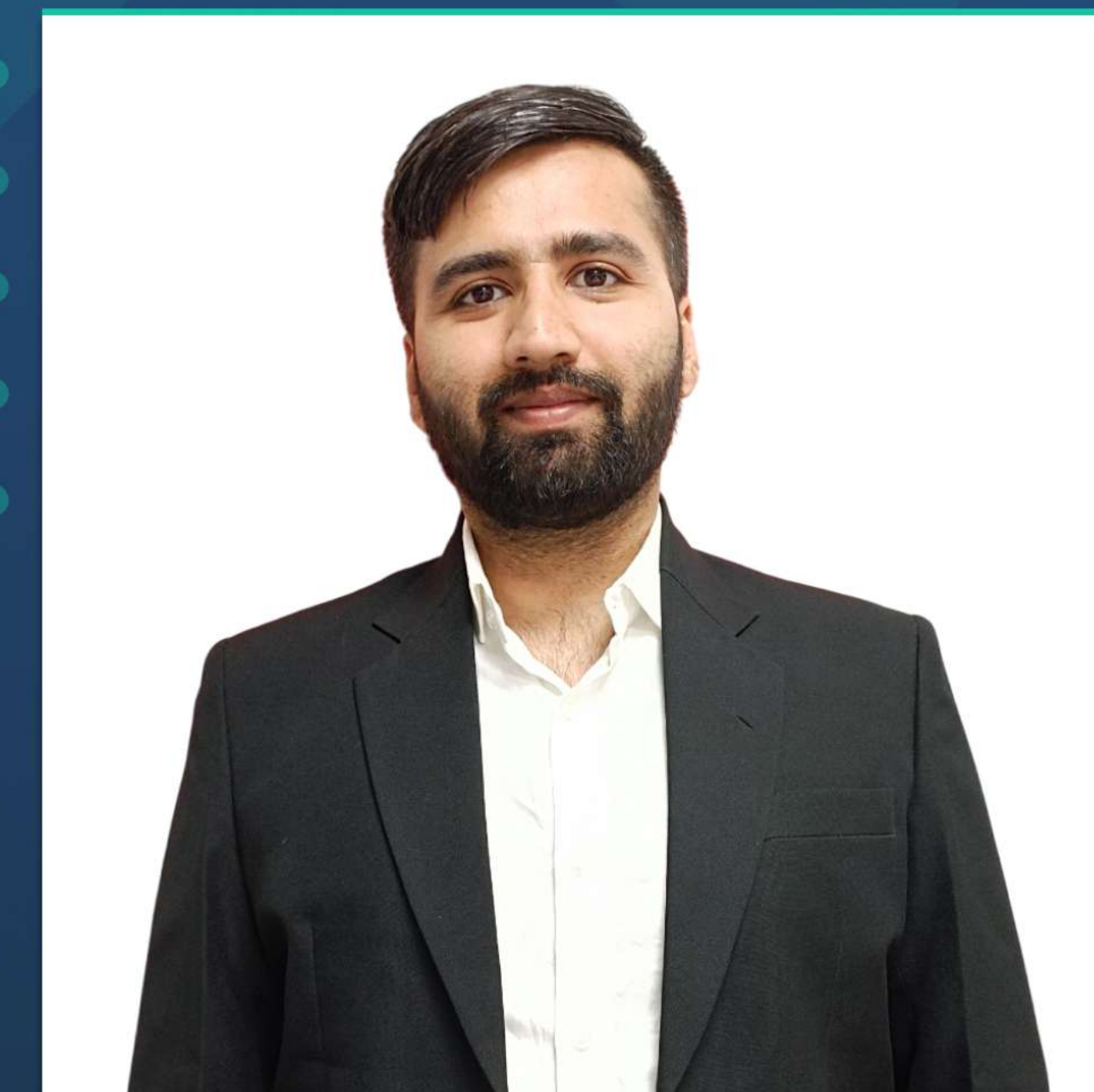
Suman Kalyan Bera
Manager

8+ Years In Audit & Assurance



Sayan Kar
Manager

6+ Years Of Experience In Audit & Assurance



Umed Singh Chouhan
Deputy Manager

6+Years Of Experience In Audit & Assurance

Advisory Team



Soumik Kumar Sen
Senior Manager

10+ Years In Global Legal
Advisory



Jagpreet Singh Chahal
Deputy Manager

9+ Years Of In Global Legal
Advisory



Maitreyi Bhat
Senior Counsel - Legal

10+ Years In Global Legal
Advisory



Arjun Rao
Senior Counsel - Legal

10+ Years In Global Legal
Advisory

Automation & Digital Team



Chris Yap
Senior Manager

**16+ Years Of Experience In
Automation & Digital**



Tang Wei Wen
Senior Manager

**15+ Years Of Experience In
Automation & Digital**



Surajit Das
Manager

**6+ Years Of Experience In
Automation & Digital**

Managing Partner's Office



Dipanjali Chakraborty
Senior Lead - Growth & Development

12+ Years In Customer Success & Growth



Anshul Bubna
Senior Lead - Finance

10+ Years Of Experience In Customer Success & Growth



Susan Demorais
Senior EA & HR Lead

30+ Years Of Experience In Administration & Human Capital Management

Awards and Recognitions



Recognized- Leaders of Tomorrow

THE ECONOMIC TIMES

Emerging Entrepreneur in Global Tax & Legal Advisory



CMA Management Excellence Award

**TIMES
BUSINESS
AWARDS**

Times Leading Global Tax and Legal Advisory

Partnerships



TMG Universe



Get in Touch

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